NDWS BOARD OF DIRECTOR'S MEETING January 10, 2023—6pm MINUTES

Call to Order

In attendance were Doug Muske, Whitney Vogel, Jim Nelson, Dan Donnelly, Beth Didier, Kevin Christensen, Brandee Moore, Erin Tombarge, Dave Maasjo, Bill Carlblom

Financial Reports

Account Balances: Operating: \$31,253.17 Gaming: \$9,327.69 Money Market \$125,387.27

US Bank CD - earning some interest. We received a check for \$8.47

Dave asked that we get a monthly breakdown of what the income and expenses are for each meeting. Agreed. Motion by Dave to approve financials. Bill 2nd motion. All in Favor

Old Business:

- a. North Star Classic see profit/loss report \$17,126.70
 - i. We need to pay Kelsey & Jaci board approved payment of \$7500 each, same as past years. However, discussion about future pay scale. Will need to get a contract done with the ladies. Possibly a base scale then percentage of profits. Motion was made to pay them the \$7500 each by Erin. Whitney 2nd. Nay vote by Beth Didier. Rest in favor.
 - ii. Waste removal 29 loads \$300. Bill asked who approved this expense? Discussion about Adam with Valley Radiator, who seems to be our only option for removal, due to he has a location to dump the waste. All agreed we need to see if we can figure something out for the future. The expense to remove the waste was more than it was to haul it all in. There is still a pile in SEB that is good and needs to stay for use for the bull sale or jr cattle show. Also a used pile in the stall barn area that will be fine for reuse for the bull pens in February at the sale.
 - iii. Future of NSC. Discussion about the expenses of NSC vs the income. The ladies suggested running NSC and just paying rent for the building. None of the board wants to see NSC not being ran by Winter show staff/board and not being affiliated with the Winter Show and legacy of the show. Agreed it needs to stay in house. Brandee discussed not being comfortable with being responsible for the finances and budge of NSC when there was little to no knowledge of what was being spent until after the fact. Brandee is the one who has to set in the meetings and make the explanations as to why there will only be a \$2,000 profit, but yet had no knowledge of where the money was being spent. Suggested Brandee manage the show closer in the future, while the ladies continue to run the cattle show only. Which means Brandee will be on site prior to and during. All agreed.

New Business:

- a. Winter Show
 - a. Free stage entertainment
 - i. Lindsey Miller will be doing book reading
 - ii. Wheels of Agriculture Board suggested we use one main stage but that the Ag Game show start their show later in the week and over the weekend. Have our speakers and free stage stuff happen on Wednesday and Thursday. Even Thursday am. Thursday Pm we can have the games and book readings. Wheels of Ag can have the stage Friday, Saturday and Sunday.
 - iii. Thrivent on board with speakers. Dan may have some speakers suggestions also.
 - iv. Ag Social meeting on Thursday afternoon Chamber @ 4 pm to discuss the Ag social

- v. The Board would like to see Washboard Willy Come by
- b. Jacob working on vendors, market @ armory & food vendors
- c. Foundation
 - i. Planning social Sunday 1 3 for Friends of WS
 - 1. We will have the auctioneers contest at 2
 - ii. Sponsoring kids tickets for Sat afternoon @ \$2000
 - iii. Will sponsor toward an inspirational speaker if we can get one for the schools
 - iv. Discussion over creating "Under the Arch" Brandee can do this... but the Foundation board wasn't sure if it was feasible since the schools will not hand it out. Erin suggested there is an email to all the school kids that we can include a poster in that has the schedule.

Committee Reports:

A. Arena/Grounds/Building- Bar renovation. Appliance & cabinets still under bleachers. Doug will check with Royce to see the plan for getting these items disposed of.

Plan for continuing with renovations. Royce reported to Doug that contractors are hired and in place. Should be starting immediately. Plumbers, concrete workers and carpenters. Foundation would like requests for projects... or they will help with current ones.

- B. Finance -
- C. Labor -
- D. Commercial/Concession WS to run Faith Lutheran again? Jacob trying to gain access to their cotton candy machine. Agreed we will have the booth again. Faith Lutheran is not able to supply the help. Suggested we purchase a cotton candy machine. Serve hotdogs, cotton candy, candy and possibly pizza. Motion made to purchase 3 roasters and a cotton candy machine by Beth 2nd by Jim. All in favor
- E. Rodeos applications all in and we are good here. Tickets will go live Feb 1 for PRCA rodeos
- F. Rodeo Queen Brandee has been working with Sarah working on schedules and budget. Sam Leabo is jr queen. She has had some family issues and moved residences. She will not carry her jr title any longer.
- G. Crop Show Deadline for crop show sponsors next week. Dixie has booklet, working on that.
- H. Horse need to get the pulls & info for them finalized, printed
- Livestock review livestock packet, let Brandee know and I'll send out. Remove clause about clipping chutes.
- J. Hall of Fame Erin reported all on track for this. Meeting tomorrow. We do have a nomination.
- K. Pick-up Pull/Tractor Pull Dan Hoffman still in charge, but the Richmond family will be helping out.
- L. Craft & Antique Market Annual Market @ The Armory Armory rented and Jacob working on vendors.
- M. Events at the Eagles meeting for pub next Wednesday @ 1pm with Steve & Leanne. Agreed that we want the pub open until 10:30 each night. Ws will hire a person to run the till and the credit card machines during Pub hours. Also Brandee would like a copy of their incoming/outgoing inventory lists, which Dawn said they do daily.
- N. Sponsorship letters going out this week. If you have sponsors you personally work with, please make your calls to them. Doug reach out to CR Larson... they are in again this year. Bank North is in and wants a VIP booth.
- O. Concert tickets go live Feb 1. Looking at doing a bags tournament with food vendors that afternoon and an open bar.

Manager's Report

- a. Staff changes Virginia will be moving out to the front to work customer service, phones and ticketing. She will no longer be doing the books, once a replacement is hired. We can hire a part time bookkeeper that can work a few hours a week to do payroll and books.
- b. Kasi quit. Brandee will not be replacing her.
- c. Board discussion that Russell needs to make sure he does a thorough walk through of the building to check closely on water lines and heat during winter months. Jacob will help with this on weekends also. Russell is to take full responsibility in the barn and building, which is the intention when he was hired.
- d. Utility rate increases
- e. Event tickets. Can we increase from \$12 and \$7 to \$15 and \$10. All agreed we can.

Next Meeting - Feb 6 and Feb 20

"Good of the Order" -

Whitney - catch a calf. Brandee is working on this. Hope to have a better report in February

Jim – nothing

Dan - nothing

Beth – wants reserved PRCA tickets for herself and her grandkids

Kevin – snow removal? Bill will get this arranged. With all the snow here, we need to get a start on moving it out.

Brandee - good

Erin - good

Dave – raffle tickets. No side by side. Doug will get with Dixie to have tickets prepared for year 2 of no side by side. Do cash draw for \$15,000. 3 winners \$5000 each

Bill - good

Motion to adjourn by Dan. Whit 2nd. All in favor.

Adjourn Meeting

Events:

Circle Cross Riding Club – Jan 8th, 15th, 29th (afternoons only 1 – 5 pm

Ag Hall of Fame meeting Jan 11, 2022 – 1pm

Crop Show meeting Jan 23 - 10 am

Circle Cross Riding Club – Feb 5, 12, 19 (afternoons only 1 – 5 pm)

Rabbit Show Feb 4

Pizza Dave Exit Feb 7th

Gun Show Feb 10 – 12

Wes Elston Bull Sale - Bulls into back barn Wed 22nd, Sale in SEB (tvs only plus lunch) Thurs 23rd

Red River Harness Club – arena rental Feb 25